

Message Text

LIMITED OFFICIAL USE

PAGE 01 WELLIN 03115 020542Z

21

ACTION EA-14

INFO OCT-01 NEA-14 ISO-00 CIAE-00 DODE-00 PM-07 H-03

INR-11 L-03 NSAE-00 NSC-07 PA-04 RSC-01 PRS-01 SP-03

SS-20 USIA-15 AID-20 EB-24 CIEP-03 TRSE-00 STR-08

OMB-01 CEA-02 COME-00 FRB-03 XMB-07 OPIC-12 LAB-06

SIL-01 IO-14 FEA-02 INT-08 SCI-06 AGR-20 AF-10 EUR-25

DRC-01 /277 W

----- 094166

R 020500Z OCT 74

FM AMEMBASSY WELLINGTON

TO SECSTATE WASHDC 8728

INFO AMEMBASSY CANBERRA

AMEMBASSY TEHRAN

LIMITED OFFICIAL USE WELLINGTON 3115

EO 11652: NA

TAGS: EGEN PFOR NZ IR

SUBJECT: IRAN-NEW ZEALAND TRADE AGREEMENT

REF WELLINGTON 3113

1. DETAILS OF THE AGREEMENT SIGNED DURING SHAH'S VISIT,
HAVE NOT BEEN MADE PUBLIC BUT EMBASSY HAS COPY
AND WILL FORWARD IN NEXT POUCH.

2. THE AGREEMENT CONSTITUTES A GENERAL UNDERTAKING BY EACH
GOVERNMENT TO "TAKE ALL APPROPRIATE MEASURES TO
FACILITATE, STRENGTHEN AND DIVERSIFY TRADE BETWEEN THE TWO
COUNTRIES." ANNEXED TO THE AGREEMENT ARE SCHEDULES OF EXPORTS
OF EACH COUNTRY WHICH WILL RECEIVE PARTICULAR ATTENTION. LST
IS NOT RESTRICTIVE. OTHER ITEMS COULD ALSO BE CONSIDERED FOR
TRADE.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 WELLIN 03115 020542Z

3. AMONG POSSIBLE IRANIAN EXPORTERS TO NEW ZEALAND ARE BUSES, MOTORCYCLES, DIESEL ENGINES, FURNITURE, LUBRICATING OILS, PHARMACEUTICALS, INSECTICIDES, DETERGENTS, LIGHT WEIGHT COTTON TEXTILES, RAW COTTON, HIDES AND SKINS, BISCUITS, TEA, DATES, CAVIAR, SHRIMPS. POSSIBLE NEW ZEALAND EXPORTS INCLUDE DAIRY PRODUCTS, WOOL AND YARNS LIVE ANIMALS, HIDES, TIMBER, PAPER AND PULP, FRESH FRUIT, MACHINERY, MINERALS, NON-FERROUS METALS AND METAL PRODUCTS AND PROCESSED FOODSTUFFS.

4. THE TRADE AGREEMENT IS BROAD IN CONCEPT. DETAILS WILL BE LEFT TO FUTURE NEGOTIATIONS OF A "JOINT COMMISSION FOR TRADE AND DEVELOPMENT" WHICH WILL MEET ANNUALLY ON AN ALTERNATE BASIS IN IRAN AND NEW ZEALAND. THERE ARE NO INDICATIONS THAT A PATTERN FOR BARTER TRADE ALONG THE LINES OF OIL FOR MEAT, ETC., ARE ENVISAGED. NEW ZEALAND HAS HOPES THAT THE TRADE AGREEMENT WILL RESULT IN IMPROVED EXPORTS TO IRAN WITH WHOM ITS PRESENT TRADE BALANCE IS RUNNING ADVERSELY AT A RATE ROUGHLY TEN TO ONE. EXPORT ITEMS MOST LIKELY TO BENEFIT ARE SHEEPMEAT, WOOL, PULP, AND PAPER PRODUCTS AND MILK POWDER. DETAILS OF THE AGREEMENT WERE INITIALLY PREPARED DURING A VISIT TO IRAN BY A NEW ZEALAND ECONOMIC MISSION IN MAY OF THIS YEAR. IMPLEMENTATION AWAITS THE RATIFICATION OF THE AGREEMENT WITH THE IRANIAN CABINET. COOK ISLANDS, NIUE AND TOKELAU MAY BE INCLUDED IN AGREEMENT ON NOTIFICATION.

5. THE JOINT COMMISSION TERMS OF REFERENCE ARE VERY BROAD. IN ADDITION TO REVIEWING TRADE AND ECONOMIC DEVELOPMENT, THE COMMISSION WILL CONSIDER INVESTMENT, SECURITY OF SUPPLY OF RAW MATERIALS, AND TRANSPORT "HAVING PARTICULAR REGARD TO SCOPE THAT MAY EXIST FOR EACH COUNTRY'S NATIONAL SHIPPING LINE TO PARTICIPATE IN THE TRADE." THE FIRST MEETING SHOULD TAKE PLACE IN TEHRAN IN 1975 AFTER ESTABLISHMENT OF NEW ZEALAND EMBASSY THERE.

6. ACCORDING TO THE MINISTER OF TRADE, MR. FREER, A SIGNIFICANT FEATURE OF THE AGREEMENT WAS THE PROVISION FOR AGENCIES NOMINATED BY EACH GOVERNMENT TO ESTABLISH PROGRAMS FOR THE DEVELOPMENT AND EXPANSION OF TRADE IN LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 WELLIN 03115 020542Z

SPECIFIC GOODS AND FOR THE EXCHANGE OF TECHNICAL SERVICES TO A SPECIFIED VALUE FOR A SPECIFIED DURATION. FREER SAID THE GNZ IS "DETERMINED TO FOLLOW UP THIS AGREEMENT WITH VIGOR". HE CALLED ON NEW ZEALAND FIRMS AND ORGANIZATIONS TO EXAMINE THE SCOPE FOR INITIATIVES IN THEIR AREAS OF INTEREST AND TO BRING IDEAS TO THE ATTENTION OF THE DEPARTMENT OF TRADE AND INDUSTRY.

7. ON THE SUBJECT OF IRANIAN INVESTMENT IN NEW ZEALAND THE SHAH INDICATED CONSIDERABLE INTEREST BUT WAS AT SOME PAINS TO EMPHASIZE THAT INITIAITVE ON SPECIFIC PROJECTS MUST COME FROM THE GNZ. HE ALSO STATED THAT INVESTMENT WOULD BE IN THE FORM OF MINORITY PARTICIPATION IN JOINT VENTURES FORESTALLING ANY POTENTIAL CRITICISM OF AN IRANIAN "TAKE OVER" OF AREAS OF NEW ZEALAND INDUSTRY. PROMINENTLY MENTIONED AS AREAS OF INVESTMENT INTEREST ARE MEAT WORKS, WOOL PROCESSING PLANTS AND PETRO CHEMICAL PRODUCTS.

8. COMMENT: FROM INITIAL SOUNDINGS IN TRADE AND INDUSTRY BY EMBASSY ECON/COM COUNSELOR IT APPEARS THERE IS SOME HOPE FOR LOANS AND THE POSSIBILITY OF IDENTIFYING INVESTMENT PROJECTS WHICH INVOLVE ASSURANCE OF MARKET FOR NEW ZEALAND MANUFACTURERS AND/OR SUPPLY OF RAW MATERIALS.
KILLGORE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 02 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CollinP0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974WELLIN03115
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740277-1165
From: WELLINGTON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741077/aaaacoig.tel
Line Count: 133
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: WELLINGTON 3113
Review Action: RELEASED, APPROVED
Review Authority: CollinP0
Review Comment: n/a
Review Content Flags:
Review Date: 08 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 JUL 2002 by boyleja>; APPROVED <10 MAR 2003 by CollinP0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IRAN-NEW ZEALAND TRADE AGREEMENT
TAGS: EGEN, PFOR, NZ, IR
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005